**Seventy manufacturers faced questions about quality, advice, service and trust for the ventilation, refrigeration and air conditioning sector’s first Trust Award. ebm-papst took first place in the category for central AHUs and air conditioners and their components.**

The winners were honored in Karlsruhe on June 22, 2017. David Kehler, Head of Sales Germany at ebm-papst, accepted the prize on behalf of his company, saying “We’re very pleased about this prize. Trust is no accident. Trust has to be earned through hard work, and for us it also means a commitment to keep giving our customers the best quality and service.” Kehler succeeded Alfred Müller in April.

**Special voting process**

The assessment process took a new approach. The judges had to be qualified to vote to ensure that manufacturers were excluded from judging. Only customers, equipment manufacturers, energy consultants, planners and operators could vote. All told, 536 judges provided 25,600 assessments in 14 product categories.

**About the Trust Award**

The judging for awards is traditionally based on assessments of products, systems or design, but not of customer satisfaction. The Trust Award goes further, addressing questions about the quality of advice or about service and recommendations. Recommendations mean trust in companies and their products and employees. The award was created by cci Dialog GmbH, a provider of specialist information services in Karlsruhe.



Fig. 1: David Kehler accepted the first Trust Award on behalf of ebm-papst.

**Photo** ebm-papst

**Characters** approx. 1,400, with headings and sub-headings

**Tags** Trust Award, quality, AHU

**Link** www.ebmpapst.com

**About ebm-papst**  
The ebm-papst Group is the world's leading manufacturer of fans and motors. Since it was founded, the technology company has continuously set global market standards. Developments have ranged from electronically controlled EC fans, through aerodynamic improvements of fan blades, on to the resource-conserving selection of materials, with sustainable materials being just one option.

In fiscal year 2015/16, the company achieved sales of almost €1.7 billion. ebm-papst employs approximately 13,000 people at 25 production sites (in Germany, China, the United States and elsewhere) and in 49 sales offices worldwide. Fans and motors from the global market leader can be found in many industries, including ventilation, air conditioning and refrigeration, household appliances, heating, automobiles and drive engineering.